

# DSTA HEADLIGHT

Duluth-Superior Transportation Association News

May 2022

## President's Note

Happy Spring DSTA Members!!!

I hope many of you were able to join us for our two virtual lunch meetings in March. The first one was brought to us by Daniel Rust and included information on the Duluth Cargo Connect, a partnership of the Duluth Seaway Port Authority and Lake Superior Warehousing. The second zoom lunch meeting was brought to us by Carole Clark Isakson discussing the HOT topic of Driver Misclassification Issues. Both meetings were very informative and interesting!! Thanks again Carole and Daniel.

Next we have two big events happening in June. The first one is the DSTA FOOD DRIVE-FILL A TRUCK happening June 8-11th. Richie Rochel has been doing a great job working with Super One and the Food Bank to get this HUGE event rolling again!! We will be at 3 Super One locations: Cloquet, Miller Hill-Duluth, and Harbor View-Superior. We really need everyone help in making this great event happen. The Sign Up Genius link is in the Flyer. Please sign up and volunteer as early and often as you can!

A couple of weeks after the Food Drive we have our next event: The DSTA Annual Golf Outing. This year's date is June 20th and will be held again at Northland. Our golf committee has been hard at work ironing out the details and taking care of any issues that we have had in the past (running out of beer)! Stay tuned for the sign up sheet for that event to follow soon.

## UPCOMING EVENTS

**May 18: Superior Bowl 5:30**  
**June 8-11: Fill-A-Truck Food Drive**  
**June 20: Annual Golf Outing**  
**July: TBD**  
**September 14: Matthew Marin, FMCSA**  
**October: TBD**  
**Nov/Dec: Holiday Party and Annual Election**

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## President's Note (Continued)

After the Summer season, we will be returning to in person meetings!!! Save the date, our first scheduled speaker is Matt Marrin from the FMCSA on September 14th. Remember to encourage members to attend these events. Much more to follow!!

Thanks everyone and see you at the Food Drive!!!!!!!

Scott Fransen, DSTA President

## 2022 Board Members

**President - Scott Franzen**  
**1st VP - Joe Neubauer**  
**2nd VP - Richie Rochel**  
**Treasurer - Dawn Evans**  
**Secretary - Ian Schoenike**  
**20-22 Member - Carole Isakson**  
**20-22 Member - OPEN**  
**22-23 Member - Mike Heckman**  
**22-23 Member - Tom Killian**  
**Advisor - Vern Bryce**  
**Past President - Gina Schneider**  
**Editor - Gina Schneider**

## Driver Misclassification Meeting Recap

On March 31st, 2022 BGS Attorneys Carole Clark Isakson and Erik Ordahl presented a seminar on driver misclassification to members of the Duluth Superior Transportation Association, on which Carole serves as a board member.

Driver classification issues are a critical concern in the trucking industry, and the seminar provided attendees with detailed information on the factors considered by state and federal agencies in determining whether an independent owner-operator should be considered an employee for tax, unemployment, liability, wage and hour and other purposes.

Most tests focus on the control and direction an employer exercises over the driver, and also include analysis related to the economic realities of the relationship. While a strong contract hauling or other agreement between the carrier and driver is helpful to proving that the driver is truly independent, it is critical that the parties follow the contract terms. And because the tests used differ depending on the issue before the particular court or agency, the outcome and analysis can differ even when the facts are very similar. This makes navigating the issues a challenge for motor carriers. Special attention was paid to a California law designated as AB-5 which codified an employee leaning test and has resulted in much concern in the industry — issues relating to this law have been brought to the US Supreme Court.

Carole Clark Isakson

## Supply Chain Impacts Recap

On March 16, 2022, the Transportation Research Forum's Twin Ports and Minneapolis-St. Paul chapters co-hosted a webinar entitled: "Supply Chain Impacts of a Marine Intermodal Container Corridor through Duluth/Superior." Attended by nearly 50 people, the webinar featured a presentation by Jonathan Lamb of Lake Superior Warehousing. Attendees represented industry, shippers, government agencies and academics from both Minnesota and Wisconsin. Lamb explained that in October 2021 Duluth Cargo Connect (a working partnership of Duluth Seaway Port Authority and Lake Superior Warehousing) gained US Customs and Border Protection approval to accept steamship-owned, international shipping containers transported by waterborne vessel. Duluth and Cleveland are the only two ports on the Great Lakes with such approval. Lamb outlined the potential environmental, service and cost benefits of diversifying supply chains by bringing containerized cargo through uncongested alternate gateways versus existing large ports and large inland intermodal ramps. He also addressed drawbacks and possible scenarios for establishing waterborne intermodal service between the Twin Ports and overseas ports, primarily in Europe. Following Lamb's presentation, TRF's national president Joe Schwieterman provided context on the impacts of this opportunity for the Chicago region. The Twin Ports chapter of TRF looks forward to hosting many more events that connect practitioners with students and faculty. <https://trforum.org/trf-chapters/twinports/>

It was great to have several DSTA members participate in this webinar. We look forward to coordination between the DSTA and the Twin Ports chapter of the TRF on future joint meetings.

Daniel Rust



## 2022 DSTA Fill-A-Truck Food Drive

Any company to volunteer a minimum of 20 hours for the DSTA Food Drive will have their company logo featured on the Food Drive banners and shirts. **Hours must be registered by MAY 15 to qualify.**



Duluth-Superior Transportation Association

[www.TheDSTA.com](http://www.TheDSTA.com)



DSTA

2022

# FILL-A-TRUCK

FEED A FAMILY

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## JUNE 8 - 11

# FOOD & FUND DRIVE

Visit our trailers at the Duluth Miller Hill, Superior Harbor View, and Cloquet Super One Foods stores!

Or you can also make a donation at any of the following local Super One Food stores:

Duluth Lakeside | West Duluth | Oakes Avenue Superior  
Duluth Plaza | Duluth Kenwood | Two Harbors | Pike Lake

**Donate Today:** [bit.ly/DSTAdonate](http://bit.ly/DSTAdonate)

**Volunteer Sign-Up:** [bit.ly/volunteerDSTA](http://bit.ly/volunteerDSTA)

Proceeds Benefit:



# THE DULUTH-SUPERIOR TRANSPORTATION ASSOCIATION



***The DSTA BOARD  
welcomes you to our  
2022 ANNUAL  
GOLF OUTING***

**MONDAY, JUNE 20, 2022**

**NORTHLAND COUNTRY CLUB  
3901 E SUPERIOR STREET, DULUTH, MN 55804**



## GOLF

**4-PERSON SCRAMBLE - BEST SHOT - TEAM SCORES  
HANDICAPS ARE REQUIRED FOR ALL GOLFERS AT TIME OF RESERVATION  
LIMIT OF 36 FOURSOMES - FIRST RESERVED, FIRST SERVED**

**REGISTRATION TIME** (Please bring door prize donations at this time.)

**STARTS AT 10:30 a.m.**

## TEE TIME

**SHOTGUN START AT 11:30 a.m.**

## GOLF - 18 HOLES, CART, LUNCH

**\$130.00 - RESERVED AND PAID FOR IN ADVANCE.**

Tickets for lunch will be provided at registration.

## SPECIAL PRIZES

Three special prizes will be awarded, with tickets available all day at \$5.00 each.  
The winners will be drawn during the event and labeled for pick up on your way out.

## HOLE SIGNS

**\$250.00 - RESERVED AND PAID FOR IN ADVANCE.**

You or your business are invited to sponsor a hole sign.  
For more information see the reservation form .

## ENDING

There will be a gathering at the end by the pool bar. Team scores will be totaled and prizes announced.

**CASH BAR on course! Bring cash!!**

# DULUTH-SUPERIOR TRANSPORTATION ASSOCIATION 2022 ANNUAL GOLF OUTING

**COME OUT FOR A DAY OF FUN!  
DEADLINE FOR HOLE SIGNS AND GOLF RESERVATIONS – MONDAY, MAY 30, 2022  
MUST REGISTER ON FORM – NO TELEPHONE RESERVATIONS ACCEPTED  
ANY QUESTIONS, PLEASE CONTACT DEBBIE LANDRY AT (715) 392-8161, EXT. 7135**

### GOLF AND GOLF CART RESERVATIONS

**MUST BE RESERVED AND PAID FOR IN ADVANCE. NO RESERVATIONS FOR GOLF OR GOLF CARTS WILL BE ACCEPTED BY TELEPHONE. NO EXCEPTIONS. HANDICAPS ARE REQUIRED FOR ALL GOLFERS.**

golfers.	Name	Handicap	Name	Handicap
1	_____	_____	1	_____
2	_____	_____	2	_____
3	_____	_____	3	_____
4	_____	_____	4	_____
1	_____	_____	1	_____
2	_____	_____	2	_____
3	_____	_____	3	_____
4	_____	_____	4	_____

\_\_\_\_\_ Golf, Cart, & Lunch at \$130.00 each: \$ \_\_\_\_\_

Solo golfers are welcome, we will put you on a team.

**RESERVATIONS MUST BE RECEIVED BY MONDAY, MAY 30, 2022 – FIRST COME, FIRST SERVED**

**HOLE SIGN RESERVATIONS – WE APPRECIATE YOUR SUPPORT BY ADVERTISING!**  
MUST BE RESERVED AND PAID FOR IN ADVANCE. NO SIGNS POSTED WITHOUT PAYMENT BEING RECEIVED. Signs available for posting throughout the course for our event for \$250.00 each.

\_\_\_\_\_ Hole signs at \$250.00 each: \$ \_\_\_\_\_

**PAYMENT MUST BE RECEIVED BY MONDAY, MAY 30, 2022– FIRST COME, FIRST SERVED.**

**WITHOUT PAYMENT SIGNS WILL NOT BE PLACED! THANK YOU FOR HELPING WITH THIS.**

### PAYMENT INFORMATION

Company: \_\_\_\_\_ Contact Person: \_\_\_\_\_  
Address: \_\_\_\_\_ Telephone: \_\_\_\_\_

**TO ASSURE YOUR RESERVATIONS, MAIL YOUR FORM AND CHECK PAYABLE ONLY TO THE DULUTH-SUPERIOR TRANSPORTATION ASSOCIATION (OR DSTA) AS SOON AS POSSIBLE TO: DAWN EVANS, DAVE EVANS TRANSPORTS, 19 EAST 3<sup>RD</sup> STREET, SUPERIOR, WI 54880**

**ONLY CHECKS PAYABLE TO THE DULUTH-SUPERIOR TRANSPORTATION ASSOCIATION WILL BE ACCEPTED.**

Total for golf, cart, food:	\$ _____
Total for hole sponsorship:	\$ _____
Total Amount Due:	\$ _____

**RESERVE EARLY! GET IN ON THE FUN!**

THANK YOU FOR SUPPORTING THE DSTA ANNUAL GOLF OUTING!

# DULUTH-SUPERIOR TRANSPORTATION ASSOCIATION 2022 ANNUAL GOLF OUTING

PLEASE USE THIS FORM TO SUBMIT YOUR  
PAYMENT WITH YOUR REGISTRATION  
BY MONDAY, MAY 30, 2022  
(PLEASE PRINT CLEARLY)

Company: \_\_\_\_\_ Contact Person: \_\_\_\_\_

Address: \_\_\_\_\_ Telephone: \_\_\_\_\_

AMOUNT PAYING: \$ \_\_\_\_\_

**PAYMENT METHOD:**

CHECK NO. \_\_\_\_\_ Payable only to **Duluth-Superior Transportation Association (or DSTA)**

CREDIT CARD PAYMENT:  VISA  MASTERCARD  DISCOVER  AMERICAN EXPRESS

NAME AS IT APPEARS ON CARD: \_\_\_\_\_

CARD NUMBER: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ EXPIRATION DATE: \_\_\_\_/\_\_\_\_ (MO/YR)

3-DIGIT CODE ON BACK OF CARD: \_\_\_\_\_ ZIP Code: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

# Application to Duluth-Superior Transportation Association - Year 2022 Membership

Please accept my \_\_\_\_\_ application for membership or \_\_\_\_\_ renewal or membership in the Duluth-Superior Transportation Association.

Please mark the appropriate line:

\_\_\_\_\_ \$40 Annual Dues      \_\_\_\_\_ \$10 Full Time Student at \_\_\_\_\_  
\_\_\_\_\_ Support Paying Retired      \_\_\_\_\_ Retired - Mail Only

Would you like a Certificate of Membership sent to you? YES NO (circle one)

**DUES ARE PAYABLE BY JANUARY 1ST FOR THE UPCOMING YEAR.**

**OPTIONAL** \_\_\_\_\_ I am enclosing an additional \$40.00 for a link to my company's web site on **DSTA's home page**. See banner at bottom of web page [www.TheDSTA.com](http://www.TheDSTA.com).

Web site url: \_\_\_\_\_

**PLEASE PRINT CLEARLY OR TYPE**

Date: \_\_\_\_\_

Name \_\_\_\_\_ Title: \_\_\_\_\_

Telephone: work: (\_\_\_\_\_) \_\_\_\_\_ - \_\_\_\_\_ Ext. \_\_\_\_\_ Cell: (\_\_\_\_\_) \_\_\_\_\_ - \_\_\_\_\_

Company Name: \_\_\_\_\_

Company Street Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip/Postal Code: \_\_\_\_\_

Email address: \_\_\_\_\_

Company Web site: \_\_\_\_\_

Member sponsored/recommended by (if any): \_\_\_\_\_

Sponsor member's company: \_\_\_\_\_

**PAYMENT METHOD**

Total amount paid: \_\_\_\_\_

Check # \_\_\_\_\_ Payable only to **Duluth-Superior Transportation Association (or DSTA)**

**CREDIT CARD PAYMENT:** \_\_\_\_\_ VISA \_\_\_\_\_ MASTERCARD \_\_\_\_\_ DISCOVER \_\_\_\_\_ AMERICAN EXPRESS

NAME AS IT APPEARS ON CARD: \_\_\_\_\_

CARD NUMBER: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ EXP. DATE: \_\_\_\_ / \_\_\_\_ (MO/YR)

3-DIGIT CODE ON BACK OF CARD: \_\_\_\_\_ BILLING ZIP CODE \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

My application qualifies me for membership under the Constitution and By-Laws of the DSTA.

Signature of Applicant \_\_\_\_\_

*Please send signed application and **check made payable only to DSTA to:**  
Dawn Evans, Dave Evans Transports, 19 East 3<sup>rd</sup> Street, Superior, WI 54880*

Thank you and welcome to DSTA!